

SARIO
SLOVAK INVESTMENT AND
TRADE DEVELOPMENT AGENCY

20 years
of successful
stories

SLOVAK MATCHMAKING FAIR Nitra 2022

MAY 25, 2022

catalogue of
participants



AIM INVESTMENT AWARDS DUBAI 2017

CEE & TURKEY REGION
Best Investment Promotion
Agency in 2016



SARIO Profile

Slovak Investment & Trade Development Agency (SARIO) is a governmental investment and trade promotion agency of the Slovak Republic. The agency was established in 2001 and it operates under the Slovak Ministry of Economy.

01 INVESTMENT SERVICES

FOR POTENTIAL INVESTORS

- investment environment overview
- assistance with investment projects implementation
- starting a business consultancy
- sector and regional analyses
- investment incentives consultancy
- site location & suitable real estate consultancy

FOR ESTABLISHED INVESTORS

- identification of local suppliers, service providers
- assistance with expansion preparation and execution
- assistance with Industry 4.0 solutions and R&D implementation

02 FOREIGN TRADE SERVICES

IF YOU ARE LOOKING FOR

- Slovak supplier or sub-contractor
- information about Slovak export/trade environment
- sourcing opportunities
- forming a joint venture, production cooperation or other forms of partnership with a Slovak partner

SERVICES FOR EXPORTERS

- information on foreign territories
- customized search for foreign partners
- on-line database of business opportunities
- export Training Centre
- subcontracting assistance

03 INNOVATION SOURCING

- supporting business development of Slovak innovative technology companies by connecting them to SARIO's major clients — large investors established in Slovakia in order to innovate their technological processes
- the service is not limited to the borders of Slovakia, it focuses mainly on — industry, product development, service sector
- the service also aims to direct venture funds to Slovak technology companies open to capital investments

04 DIVERSIFICATION ACTIVITIES

- supporting diversification of Slovak companies towards high-tech areas with significant growth potential
- focus on, but not limited to: space industry, aviation industry, greentech, medtech, and innovative mobility
- include consultancy for companies regarding the potential and possibilities of entering the new sectors as well as creation of new business and R&D cooperation opportunities on the national and international level



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Admasys SK, s.r.o.

ORGANISATION

STATE

Slovakia

CITY

Šaľa

STREET

Štúrova 848/29

ZIP

927 01

TYPE

Company

AREAS OF ACTIVITY

other

SIZE

1-20

WEB

<https://admasys.sk>

PARTICIPANT DETAILS

NAME

Mr. Juraj Špánik

POSITION

Špecialista 3D tlače

ORGANISATION DETAILS

COMPANY PROFILE

Slovenská spoločnosť ADMASYS vznikla v roku 2018 s cieľom ponúknuť profesionálne a špecializované služby náročným zákazníkom a firmám na dynamicky sa rozvíjajúcom trhu 3D technológií. Sme špecialisti na 3D tlač, ponúkame profesionálne riešenia z oblasti aditívnej výroby (3D tlače) na mieru aj tým najnáročnejším požiadavkám. Ponúkame kvalitné a preverené 3D tlačiarne a ich príslušenstvo, 3D skenery, špecializovaný software, spotrebné materiály a profesionálne služby na čele so zákazkovou 3D tlačou či školeniami, servisom a technickou podporou.

COOPERATION PROFILE

Medzi našich klientov patrí široké spektrum spoločností – od dizajnérov a návrhárov cez architektonické ateliéry a konštrukčné tímy až po univerzity, automobilky a výrobné závody.

ADRIAN GROUP s.r.o.

ORGANISATION

STATE

Slovakia

CITY

Banská Bystrica

STREET

Lazovná 53

ZIP

97401

TYPE

Company

AREAS OF ACTIVITY

energy

SIZE

1-20

WEB

<https://www.adriangroup.sk/>

PARTICIPANT DETAILS

NAME

Mr. Alexander Gašnurov

POSITION

Vedúci technickej podpory

ORGANISATION DETAILS

COMPANY PROFILE

Výrobca technológií HVAC. Špecializujeme na vykurovanie, chladenie a vetranie. Infračervené žiariče, teplovzdušné ohrievače, adiabatické chladiče, dverné clony, destratifikácia a riadiace systémy.

COOPERATION PROFILE

Konkurenčnou výhodou Adrian Group sú inovačné riešenia a výnimočná spoľahlivosť. Čerpáme z dlhoročných skúseností, ktoré sme získali pri aplikácií našich systémov v rôznych odvetviach a vo výsledku ponúkame pokročilé systémy chladenia, vetrania a vykurovania. Sme s našimi zákazníkmi od momentu návrhu projektu aj počas jeho životnosti, keď ponúkame údržbu a servis inštalovaných zariadení. Ponúkame projekt vykurovania na kľúč, s ohľadom na teplotu pracovného miesta a úsporu energií. Naše systémy nasadzujú do prevádzky a servisujú vyškolení pracovníci. Vo fáze "NÁVRHU RIEŠENIA VYKUROVANIA" vykonávame: odborné obhliadky, výpočty tepelných strát, návrhy technického riešenia, porovnania alternatívnych riešení, analýzy existujúcej projektovej dokumentácie, vypracovávame cenové ponuky. Poskytujeme PORADENSTVO, zaistíme obhliadku už realizovaných, referenčných objektov a odborné konzultácie pre: architektov a projektantov, montážne firmy, servisných technikov, realizačné firmy, investorov, zákazníkov a konečných užívateľov. REALIZUJEME projekty na kľúč, ale aj čiastkové kroky projektu: vypracovanie projektovej dokumentácie, montáž spotrebičov, realizácia na kľúč, konzultácie a poradenstvo priamo na stavbe, spustenie a uvedenie do prevádzky, dozor pri realizácii, zvaračské práce. Poskytujeme SERVIS a údržbu našich zariadení: záručný servis, po záručný servis, odborné prehliadky, odborné skúšky, servisné prehliadky, revízie vyhradených zariadení technických plynových, revízie vyhradených zariadení technických elektrických, zazimovanie / odzimovanie / údržba, servis horákov RIELLO.

Central European Investment Services – Slovakia s.r.o.

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Mlynské Nivy 5

ZIP

821 09

TYPE

Company

AREAS OF ACTIVITY

other

SIZE

1–20

WEB

<https://ceis.sk/>

PARTICIPANT DETAILS

NAME

Mr. Adam Krajczar

POSITION

managing director

ORGANISATION DETAILS

COMPANY PROFILE

CEIS Slovakia is the Slovakian branch office of its Budapest-based parent company, Central European Investment Services (CEIS). Both organizations provide high-level and tailor-made consultancy services for corporate clients, such as: – site selection for potential large foreign investors, – providing information on state subsidies in the CEE region, – project management services, – compiling market analysis, – export promotion for companies which would like to enter Slovakian or Hungarian markets, – managing company formation and incorporation processes for clients interested in entering the Slovakian market. Our clients are mainly large companies primarily from the automotive sector but we also aim to provide various services for SMEs as well.

COOPERATION PROFILE

Our company offers professional advisory services for companies which are interested in realizing investment projects in countries of the CEE region.

Consulate General of Slovak Republic in Istanbul

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Hlboká ulica č. 2

ZIP

80000

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

250+

WEB

<http://www.mzv.sk>

PARTICIPANT DETAILS

NAME

Mr. Michal Lánik

POSITION

Commercial and Economic Counsellor

ORGANISATION DETAILS

COMPANY PROFILE

Commercial and Economic Counsellor of the Slovak Republic in Turkey.

COOPERATION PROFILE

Energy, emobility, logistic and food industry etc.

Československá obchodná banka, a.s.

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Žižkova 11

ZIP

81102

TYPE

Other

AREAS OF ACTIVITY

other

SIZE

250+

WEB

<http://www.csob.sk>

PARTICIPANT DETAILS

NAME

Mr. Juraj Hara

POSITION

Specialist for Trade Finance

ORGANISATION DETAILS

COMPANY PROFILE

Československá obchodná banka (ČSOB) is one of the strongest and most important financial houses on the Slovak market. ČSOB is a universal bank and a member of the strong financial group in Slovakia, which offers clients a unique range of Professional financial and insurance services – ČSOB Financial Group. Due to its long-time experience, strong market position and tradition, ČSOB is a reliable partner for many Slovak as well as foreign companies not just in international trade. Service for corporate clients is based on individual, personal approach and partnership.

COOPERATION PROFILE

Československá obchodná banka (ČSOB) is one of the strongest and most important financial houses on the Slovak market. ČSOB is a universal bank and a member of the strong financial group in Slovakia, which offers clients a unique range of Professional financial and insurance services – ČSOB Financial Group. Due to its long-time experience, strong market position and tradition, ČSOB is a reliable partner for many Slovak as well as foreign companies not just in international trade. Service for corporate clients is based on individual, personal approach and partnership.

DATALAN Quality Instruments s.r.o.

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Púchovská 8

ZIP

83106

TYPE

Company

AREAS OF ACTIVITY

engineering

SIZE

1-20

WEB

<https://dqi.sk>

PARTICIPANT DETAILS

NAME

Mr. Martin Balog

POSITION

General Manager

ORGANISATION DETAILS

COMPANY PROFILE

Spoločnosť DATALAN Quality Instruments má dva základné piliere podnikania. Už 17 rokov sa náš tím venuje vývoju pokročilých aplikácií automatickej kontroly kvality výrobkov najmä v oblasti zlievarenstva, ale všeobecne v automobilovom, strojárskom a hygienickom priemysle. Vyvíjame špeciálne technológie kontroly, ktoré nie sú dostupné bežnými of-the-shelf produktami. Ako aktívny a skúsený používateľ dielov vyrábaných technológiou 3D tlače sme sa pred 4 rokmi rozhodli naše skúsenosti zúročiť a predať ich ďalším spoločnostiam tým, že ponúkame na slovenskom trhu jedinečné 3D tlačiarne značky HP Jet Fusion. Ako jediný v SR prevádzkujeme online portál na objednávanie aditívnej výroby veľkým množstvom technológií a materiálov.

COOPERATION PROFILE

Ponúkame naše služby v oblasti vývoja špeciálnych systémov kontroly kvality v sériovej výrobe, s ktorými si neporadia bežné smart systémy alebo krabicové riešenia. Taktiež hľadáme inovatívne firmy, ktoré majú záujem transformovať svoje výrobné procesy alebo dodávateľské reťazce digitalizáciou výroby pomocou technológie 3D tlače.

ELCOM, spoločnosť s ručením obmedzeným, Prešov

ORGANISATION

STATE

Slovakia

CITY

Prešov

STREET

Jesenná 2695/26

ZIP

8001

TYPE

Company

AREAS OF ACTIVITY

electrotechnics

SIZE

101–250

WEB

<https://www.elcom.eu/>

PARTICIPANT DETAILS

NAME

Mr. Matúš Saxa

POSITION

Sales manager

ORGANISATION DETAILS

COMPANY PROFILE

ELCOM Ltd. has been operating on the Slovak market for more than a quarter-century. Elcom is designer, developer and manufacturer of Hi-Tech electronic devices. These devices are designed for demanding conditions. Thanks to closed body construction with fanless cooling are our devices waterproof, dustproof and resistant against vibrations. Our offer is useful for different fields of industry such as health care, logistics, advertising sector, banking sector, telephone operators, food industry, electrotechnical industry, metallurgical industry and mines. The company's product portfolio also includes fiscal devices (cash registers and fiscal printers) and signature solutions.

COOPERATION PROFILE

We are looking for a cooperation partner in automotive, industry, logistics and others. We are expanding, so we are looking for foreign distributors of industrial equipment too.

Embassy of the Slovak Republic in Athens

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Hlboká cesta 2

ZIP

833 36

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

250+

WEB

<https://www.mzv.sk/>

PARTICIPANT DETAILS

NAME

Mr. Marek Brieška

POSITION

Economic diplomat

ORGANISATION DETAILS

COMPANY PROFILE

Promoting bussiness abroad.

COOPERATION PROFILE

Looking for a partner in projects of economic diplomacy. Promotion of Slovak products in Greece. Support of commercial and investment opportunities for Slovak partners.

Embassy of the Slovak Republic in Dublin

ORGANISATION

STATE

Slovakia

CITY

Dublin

STREET

80 Merrion Square South

ZIP

D02YT28

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1-20

WEB

<https://www.mzv.sk/web/dublin>

PARTICIPANT DETAILS

NAME

Mr. Roman Goga

POSITION

CDA a.i.

ORGANISATION DETAILS

COMPANY PROFILE

Embassy of the Slovak Republic in Dublin

COOPERATION PROFILE

Tourism

EXIMBANKA SR

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Grösslingová 1

ZIP

81109

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

21-100

WEB

<http://www.eximbanka.sk>

PARTICIPANT DETAILS

NAME

Mr. Adrián Senderák

POSITION

EXIMBANKA SR

ORGANISATION DETAILS

COMPANY PROFILE

EXIMBANKA SR je exportno – úverová inštitúcia a jediný priamy nástroj štátu využívaný pri podpore exportu. Umožňujeme vstup slovenským exportérom do obchodných a investičných vzťahov, kde komerčný finančný sektor prejavuje menší záujem prevziať na seba riziko. Účelom je štátna podpora, ktorá nenaruša trhové podmienky, nedeformuje trh a neumožňuje zvyhodňovanie výrobcov z jednej krajiny na úkor ostatných. / EXIMBANKA SR as a specialized financial institution combines banking, guarantees and insurance activities with the aim of supporting export. When conducting its activities EXIMBANKA SR behaves responsibly towards its clients, its employees as well as the surroundings in which it works. It respects and takes into consideration the needs of all of its partners. These are not only its clients but also suppliers, chambers of commerce, associations, ministries, various financial institutions and last but not least its employees. EXIMBANKA SR conducts its activities in transparent manner and complies with ethical principles. It takes a responsible approach to permanent sustainable development and takes into consideration the impact of export activities on the environment, human rights and social justice.

COOPERATION PROFILE

EXIMBANKA SR ponúka širokú škálu finančných produktov spojených s vývozom, predovšetkým financovanie, záruky a úverové poistenie. Produkty EXIMBANKY SR sú určené malým, stredným aj veľkým slovenským podnikateľským subjektom, respektíve výrobcom tovarov a poskytovateľom služieb určených na vývoz.

GAMO a.s.

ORGANISATION

STATE

Slovakia

CITY

Banská Bystrica

STREET

Kyjevské námestie 6

ZIP

97404

TYPE

Company

AREAS OF ACTIVITY

ICT

SIZE

21–100

WEB

<https://www.gamo.sk/en>

PARTICIPANT DETAILS

NAME

Mr. Kristián Alakša

POSITION

CEO

ORGANISATION DETAILS

COMPANY PROFILE

The strategy of GAMO is a long-term market coverage supported by high quality of services. As a company with 30-year history we can provide IT services for demanding customers. We focus on providing progressive cloud computing and cyber security solutions and services, developing software solutions, and providing guaranteed customer support. We have built our own cloud solution, based on the latest technologies, meeting international standards in security and reliability. We operate a SOC – Security Operation Center based on shared services in cooperation with a multinational partner. 1) GAMO Cloud source and services: • First fully virtualized cloud computing solution in Slovakia. VMware technologies based on full network and data storage virtualizations (SDDC). • Security of client's data in GAMO cloud is essential. CSA STAR is the industry's most powerful program for security assurance in the cloud. Certificate guarantees that cloud services provided by GAMO are in accordance with globally recognized security standards, verified by independent audit. Our cloud is also certified according to ISO 27001 and ISO 27018 – personal data protection in the cloud. • We offer cloud-based services proven by international security certificates, brings technologies and comprehensive IT security solution exactly to individual clients' requirements. • Virtual Server, Hybrid and Private cloud, Cloud Backup, Cloud Consultation, Qualified assistance for Cloud Migration, S3 Object Storage, DaaS, Kubernetes. • IT Specialist and technical support accessibility. • Simple and effective way to improve services and projects in cloud with high performance and guaranteed availability for your business. 2) GAMO protect companies against cyber attacks: • Intelligent cyber resilience security services based on the latest technologies for IT and OT systems. Our mission is to prevent attackers from taking client data hostage or disrupting business continuity and interrupting the delivery of business and production activities. • Security monitoring, Audits and GAP analyses, Penetration Tests, Consultation – Cyber Security Manager, security by design. • Guideline for deployment of legal requirements and international standards. • With our knowledge and know-how, you get comprehensive information that you can use to quickly identify, investigate, and respond to potential threats. • We will create a range of IT and OT security measures tailored for the customer that will allow them to optimally protect the data and business continuity. Such flexibly set security system always considers current risks and threats. • Get peace of mind knowing that your business assets are protected by cyber security experts. GAMO provides IT solutions for demanding clients, which requires continuous operation of IT systems. Our solutions allow flexibly react on changing IT requirements, effectively plan the cash flow as well as predictively manage the IT spends.

COOPERATION PROFILE

We are looking for potential clients and partners in the European area to whom we can provide cloud and cyber resilience services. Of interest to us are development companies requiring a cloud environment for the development and delivery of their applications, manufacturing and commercial companies looking to easily and effectively improve services in cloud with high performance and guaranteed availability for their business while requiring high security and availability of their data.

i2–industrial innovations

ORGANISATION

STATE

Slovakia

CITY

Zvolen

STREET

Motovska cesta 12

ZIP

96001

TYPE

Company

AREAS OF ACTIVITY

engineering

SIZE

1–20

WEB

<https://www.i–industry.com/>

PARTICIPANT DETAILS

NAME

Mr. MArtin Kováčik

POSITION

CEO

ORGANISATION DETAILS

COMPANY PROFILE

i–industry – najväčšie 3D centrum na Slovensku. Zaoberáme sa prototypovou výrobou, malo a veľkosériovou výrobou pomocou technológie 3D tlače plastov a kovov, vstrekovania plastov a vákuového formovanie. Taktiež sa zaoberáme vývojom nových produktov, ktoré prevedieme od prototypovej výroby po veľkosériovú výrobu. Optimalizujeme existujúce súčiastky za cieľom zníženia ich výrobných nákladov. Zabezpečujeme reverzné inžinierstvo za pomoci 3D skeneru a následného prekreslenia do CAD modelu. Naša spoločnosť má akreditáciu vykonávať výskum a vývoj.

COOPERATION PROFILE

Výroba, výskum a vývoj produktov.

IN VEST s.r.o.

ORGANISATION

STATE

Slovakia

CITY

Šaľa

STREET

Areál Duslo a.s., objekt č. 21-07

ZIP

92703

TYPE

Company

AREAS OF ACTIVITY

other

SIZE

21-100

WEB

<https://www.invest-in.sk>

PARTICIPANT DETAILS

NAME

Mr. Róbert Bol

POSITION

director

ORGANISATION DETAILS

COMPANY PROFILE

IN VEST, s.r.o. is a private company, which was established in the 1990s, and the tradition of mechanical engineering production dates back to 1963. The Mechanical Engineering Division of IN VEST, s.r.o. offers bespoke production of pressure vessels up to 325 bar. Our production portfolio is predominantly focused to vacuum ovens, heat exchangers, reactors, boilers, vaporisers, degassers, receivers, columns, pressure vessels and filters of various types, drying and chilling drums, crushing mills, mills of bulk materials, railway tanks, overground and underground tanks and reservoirs, air ducts, waste gas ducts, product pipelines as well as other equipment and process units. In a total production area of 7 000 m² we produce circular vessels with diameter of up to 5 000 mm. In the largest workshop, we have a 32-ton bridge crane available and the other three workshops feature with 12,5-ton cranes. The raw materials are stored in a covered warehouse of 2 300 m² and in an open air area of 4 500 m². Raw materials of Class 11 are parted up to a thickness of 150 mm and Class 17 up to 50 mm. We are able to roll plates of Class 11 up to 60 mm and of Class 17 up to 40 mm. We process duplex materials as well. Workshop drawings are prepared in the Inventor program and strength calculations are performed in accordance with the customer data sheets. Technical documentation is prepared in compliance with the Directive for pressure equipment producers PED 2014/68/EU. We supply the complete production documentation, including inspection plans, quality assurance plans, welding plans and welding documentation. Our products predominantly find their utilization in chemical, petrochemical, refinery, foodstuff, paper, pharmaceutical industries, in power generation and in the fields of sustainable energy resources. They are utilised in many European countries, as well as overseas. The assembly group goes up from the tradition of machinery assembling plant. It was founded in the 1970s and has carried out construction and revamping of chemical plants in the Slovak Republic and abroad. We gradually innovate and complement the production machinery fleet, through which we are continuously striving to achieve the higher quality products to meet the expectations of our clients. The latest contribution is a refurbished annealing furnace with internal chamber dimensions of 3 000 x 3 000 x 1 800 mm. From September 2014, we launched into operation the WD 130 horizontal CNC boring machine, which has these axis parameters: x = 4 000 mm, y = 2 800 mm, z = 1 400 mm. In addition to standard certificates like ISO 18001, 14001, 9001, AD 2000 Merkblatt HPO, EN ISO 3834-2, we also possess the Manufacture License of Special Equipment of Republic of China up to 100 bar (A2). Since the beginning of 2015 we are certified (A1) – over 100 bar as well.

COOPERATION PROFILE

We are looking for customers to which we can offer our production capacity in pressure vessels manufacturing.

Investment Support Association – ISA

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Trnavská cesta 100

ZIP

82101

TYPE

Other

AREAS OF ACTIVITY

other

SIZE

1-20

WEB

<https://isa-association.sk/>

PARTICIPANT DETAILS

NAME

Ms. Magda Forrová

POSITION

Project Manager

ORGANISATION DETAILS

COMPANY PROFILE

Investment Support Association (ISA) is a non profit NGO promoting the investment sector in the Slovak Republic. ISA is a group of leading service professionals helping foreign and domestic entities to establish their operation in the Slovak Republic. We associate more than 30 companies providing advisory and other services to the investors in the following areas: Legal services; Real Estate Consultancy; Environmental consultancy; Financial consultancy audit and tax services; Management advisory services; Quality management; Personnel consultancy and recruitment, executive search; Architecture and design; Project and Construction Management; Construction – Engineering, IT and Telecom Services

COOPERATION PROFILE

the field of potential investors and other entities who can utilize our services

MERCHANT, s. r. o.

ORGANISATION

STATE

Slovakia

CITY

Šaľa

STREET

Štúrova 844/21

ZIP

92701

TYPE

Company

AREAS OF ACTIVITY

automotive

SIZE

1–20

WEB

<http://www.merchant.sk/index.php/en/>

PARTICIPANT DETAILS

NAME

Mr. Tomas Mlynka

POSITION

Manager

ORGANISATION DETAILS

COMPANY PROFILE

MERCHANT, s.r.o. is active in the field of industrial automation. Solutions for SMART factory, Industry 4.o, IIoT. – Automation – Robotics – Electro engineering – R&D

COOPERATION PROFILE

We offer you quality and efficient solutions in electrical engineering, robotics, and control systems.

Ministerstvo zahraničných vecí a európskych záležitostí SR – Podnikateľské centrum

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Hlboká cesta 2

ZIP

81104

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

250+

WEB

<https://www.mzv.sk>

PARTICIPANT DETAILS

NAME

Mr. Marián Vereš

POSITION

POCE

ORGANISATION DETAILS

COMPANY PROFILE

MINISTERSTVO ZAHRAIČNÝCH VECÍ A EURÓPSKÝCH ZÁLEŽITOSTÍ SR – PODNIKATEĽSKÉ CENTRUM MZVEZ SR
MZVEZ SR prostredníctvom Odboru podnikateľského centra a siete ekonomických diplomatov na 73 zastupiteľských úradoch SR v zahraničí poskytujú slovenským firmám odborné poradenstvo a pomoc pri presadzovaní sa na zahraničných trhoch. Proexportné služby MZVEZ SR: • vyhľadávanie kontaktov v teritóriu • sprostredkovanie a asistancia pri obchodných B2B a B2G rokovaniach • poskytovanie informácií o podnikateľskom prostredí a miestnych špecifikách • asistancia pri účasti na obchodných misiách • konzultácie a pomoc pri realizácii investičných zámerov v zahraničí • pravidelné informácie o nových obchodných a investičných príležitostiach • poradenstvo pri internacionalizácii spoločností • hotline pre exportérov V prípade záujmu o konzultácie k týmto službám si vopred naplánujte stretnutie cez registračný portál. Pri výbere zvolte „Ministry of Foreign and European Affairs of the Slovak Republic“.

COOPERATION PROFILE

All business activities

Mitutoyo Česko s.r.o., organizačná zložka

ORGANISATION

STATE

Slovakia

CITY

Považská Bystrica

STREET

Hviezdoslavova, 124

ZIP

1701

TYPE

Company

AREAS OF ACTIVITY

engineering

SIZE

21-100

WEB

https://mitutoyo.sk/sk_sk

PARTICIPANT DETAILS

NAME

Mr. Jaroslav ŽUCHA

POSITION

Vedúci organizačnej zložky / Branch Manager

ORGANISATION DETAILS

COMPANY PROFILE

Mitutoyo je popredným svetovým výrobcom presných meracích prístrojov, ktoré ponúkajú širokú škálu produktov od mikrometrov, posuvných meradiel a odchýlkomerov, po tvrdomery, systémy spracovania obrazu a 3D súradnicové meracie stroje z predajných miest vo viac ako 40-tich krajinách sveta, podporovaných obchodnými zastúpeniami vo viac ako 100 krajinách sveta.

COOPERATION PROFILE

Ponúkame meraciu techniku

PFS a.s.

ORGANISATION

STATE

Slovakia

CITY

Brezova pod Bradlom

STREET

Stverniky 662

ZIP

90613

TYPE

Company

AREAS OF ACTIVITY

automotive

SIZE

101-250

WEB

<https://www.pfs.sk/>

PARTICIPANT DETAILS

NAME

Mr. Boris Rehtoris

POSITION

sales

ORGANISATION DETAILS

COMPANY PROFILE

PFS a.s. Brezová pod Bradlom is the largest producer of springs and flexible parts made of wire and steel strip in Slovakia. We use a wide range of production equipment from basic to simple production, almost single-purpose machines to the most modern computers that control forming machines. The same applies to finishing operations such as grinding, blasting, tempering, hardening or cycling. Production program: • cold-formed compression springs made of wires with diameters of 0.2 – 6.0 mm • cold-formed tension springs made of wires with diameters of 0.2 – 6.0 mm • cold-formed torsion springs made of wires with diameters of 0.2 – 6.0 mm • shaped wire parts • shaped parts and springs made of strip steel and non-ferrous metals in thicknesses from 0.2 – 3.0 mm • ceiling systems for plasterboard ceilings and acoustic ceilings

COOPERATION PROFILE

Production program: • cold-formed compression springs made of wires with diameters of 0.2 – 6.0 mm • cold-formed tension springs made of wires with diameters of 0.2 – 6.0 mm • cold-formed torsion springs made of wires with diameters of 0.2 – 6.0 mm • shaped wire parts • shaped parts and springs made of strip steel and non-ferrous metals in thicknesses from 0.2 – 3.0 mm • ceiling systems for plasterboard ceilings and acoustic ceilings

SARIO – Foreign Trade Department

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Mlynské nivy 44/b

ZIP

82109

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

21–100

WEB

<http://www.sario.sk>

PARTICIPANT DETAILS

NAME

Mr. Jozef Mader

POSITION

Consultant

ORGANISATION DETAILS

COMPANY PROFILE

Our programme of information and consultancy is services, trade missions, trade fairs and knowledge events give clients the opportunity to connect with existing and new customers, access key decision makers, increase sales in international markets and exchange ideas. Key activities of SARIO – Foreign Trade Section: 1) looking for a Slovak supplier or subcontractor 2) interested in forming a joint venture with a Slovak partner 3) production co-operation and other forms of partnership with Slovak entrepreneurs 4) looking for information about Slovak export and sourcing opportunities 5) looking for information on the Slovak trade environment 6) special projects

COOPERATION PROFILE

Support of export activities of Slovak enterprises, related activities and consultancy.

SARIO – Investment Projects Department

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Mlynské nivy 44/b

ZIP

82109

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

21–100

WEB

<http://www.sario.sk>

PARTICIPANT DETAILS

NAME

Ms. Soňa Markechová

POSITION

Consultant

ORGANISATION DETAILS

COMPANY PROFILE

The Slovak Investment and Trade Development Agency (SARIO) is a governmental agency under the supervision of the Ministry of Economy of the Slovak Republic. The Investment Projects Department of SARIO is ready to support the implementation of a potential investment project and represents a one stop shop providing all critical services free of charge, such as: • general information about Slovak business environment, • tailor made labour market analysis, • regional and sectorial analysis, • site selection of real estate (greenfields/brownfields, offices), • investment incentives consultancy, • R&D tax superdeduction consultancy, etc. The main aim and core agenda of the Investment projects department is to mitigate regional differences within the Slovak republic and attract higher added value investments to Slovakia. More information: <https://www.sario.sk/en/invest-slovakia/investment-services>

COOPERATION PROFILE

Companies that would like to: 1) Invest or expand in Slovakia 2) Improve and add higher added value products/ services to the portfolio of their company based in Slovakia 3) Supply to other companies located in Slovakia (Tier 1–3 products, technological solutions, other). We are a governmental agency that specializes on the above mentioned and would be eager to help with your endeavours in Slovakia. All our services would be provided to you free of charge.

SARIO – National Project

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Mlynské nivy 44/b

ZIP

82109

TYPE

Other

AREAS OF ACTIVITY

other

SIZE

21–100

WEB

<http://www.sario.sk>

PARTICIPANT DETAILS

NAME

Mr. Kamil Lukačovič

POSITION

Project Manager

ORGANISATION DETAILS

COMPANY PROFILE

The main goal of the National project is strengthening of the internationalization capacities of SMEs including the presentation of entrepreneurial potential and the provision of free presentation, cooperation and advisory services to these SMEs, with the aim being to increase the degree of their participation in international cooperation.

COOPERATION PROFILE

Targeting the increase of internationalization of SMEs and the use of the opportunities provided by the EU's common market.

SARIO – Prax pre univerzity, riešenia pre firmy

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Mlynské nivy 44/b

ZIP

82109

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

21–100

WEB

<http://sario.sk>

PARTICIPANT DETAILS

NAME

Ms. Barbora Szépeová

POSITION

Regional Manager

ORGANISATION DETAILS

COMPANY PROFILE

Mapping and identification of real estates in the regions. Preparing tailor-made real estate offers for companies wishing to invest in Slovakia. Organization of real estate viewings and meetings with local authorities. Real estate consulting. Communication and cooperation with local businesses and representatives of regional, municipal and local governments. Connecting universities with companies.

COOPERATION PROFILE

Looking for: Available halls, lands, industrial zones etc. in Slovakia; Regional, municipal and local governments; Business entities with planned expansion; Business entities with planned export activities. Businesses wishing to connect with universities.

SARIO – Regional Offices

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Mlynské nivy 44/b

ZIP

82109

TYPE

Other

AREAS OF ACTIVITY

other

SIZE

21–100

WEB

<http://www.sario.sk>

PARTICIPANT DETAILS

NAME

Mr. Branislav Mihina

POSITION

Regional Manager

ORGANISATION DETAILS

COMPANY PROFILE

Mapping and identification of real estates in the regions. Preparing tailor-made real estate offers for companies wishing to invest in Slovakia. Organization of real estate viewings and meetings with local authorities. Real estate consulting. Communication and cooperation with local businesses and representatives of regional, municipal and local governments. Connecting universities with companies.

COOPERATION PROFILE

Looking for: Available halls, lands, industrial zones etc. in Slovakia; Regional, municipal and local governments; Business entities with planned expansion; Business entities with planned export activities. Businesses wishing to connect with universities.

Technical University of Košice, Faculty of mechanical engineering

ORGANISATION

STATE

Slovakia

CITY

Košice

STREET

Letná 9

ZIP

4200

TYPE

Institution

AREAS OF ACTIVITY

engineering

SIZE

101–250

WEB

<http://www.sjf.tuke.sk>

PARTICIPANT DETAILS

NAME

Mr. Ján Kráľ

POSITION

vice–dean

ORGANISATION DETAILS

COMPANY PROFILE

The Faculty of Mechanical Engineering of the Technical University of Košice is the best engineering faculty in the Czech Republic and Slovakia, not only in educational activities, student projects, but also in cooperation with companies.

COOPERATION PROFILE

Research and develop car with low fuel consumption.

Topos a.s.

ORGANISATION

STATE

Slovakia

CITY

Tovarníky

STREET

Odbojárov 10

ZIP

955 88

TYPE

Company

AREAS OF ACTIVITY

engineering

SIZE

101–250

WEB

<http://topos.sk/>

PARTICIPANT DETAILS

NAME

Mr. Jozef Čuboň

POSITION

Sales director

ORGANISATION DETAILS

COMPANY PROFILE

Machines parts production, welded and machined parts, Parts for agricultural machines, siders, machines for mines industrie

COOPERATION PROFILE

We propose our free production capacities in – cutting, welding, bending, machining of parts, painting, heat treatment – annealing,

Vendinvest Slovakia s.r.o.

ORGANISATION

STATE

Slovakia

CITY

Dunajská Streda

STREET

ul. Biskupa Kondého

ZIP

929 01

TYPE

Company

AREAS OF ACTIVITY

other

SIZE

1-20

WEB

<https://ppe-automaty.sk>

PARTICIPANT DETAILS

NAME

Mr. Gabriel Renczes

POSITION

Sales representative

ORGANISATION DETAILS

COMPANY PROFILE

Operating vending automat systems

COOPERATION PROFILE

WERKEMOTION s.r.o.

ORGANISATION

STATE

Slovakia

CITY

Bratislava

STREET

Tolstého 9

ZIP

81106

TYPE

Company

AREAS OF ACTIVITY

automotive

SIZE

1–20

WEB

<https://www.werkemotion.com/>

PARTICIPANT DETAILS

NAME

Mr. Bystrík Míček

POSITION

CEO & Design manager

ORGANISATION DETAILS

COMPANY PROFILE

WERKEMOTION is an independent award-winning R&D Transportation & Industrial design studio located in Bratislava, Slovakia – the heart of Europe and the center of the automotive industry since 2013. WERKEMOTION is offering an engaging portfolio of premium design services. It includes high-end transport and industrial design, attractive styling and elaborated solutions, idea-making and product marketing with successful new selling tools and manufacturing support.

COOPERATION PROFILE

We are interested in a cooperation partner who is seeking a support planning a strategy, product development, styling, 3D modeling, production data and thanks to our manufacturing partners we will help with small / large series production. A company that is interested in working with a leading and established design studio offering premium and innovative design services in the field of industrial and transport design, which would bring the initial designs to a successful end.

Embassy of the Slovak Republic in Brussels

ORGANISATION

STATE

Belgium

CITY

Bruxelles

STREET

Av. De Molière 195

ZIP

1150

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1–20

WEB

<https://mzv.sk/brusel>

PARTICIPANT DETAILS

NAME

Mr. Vladimír Frano

POSITION

diplomat

ORGANISATION DETAILS

COMPANY PROFILE

The Consulate General is active in the field of economic diplomacy within the framework of which it has competence in promoting the development of mutual economic cooperation with the countries of accreditation.

COOPERATION PROFILE

None

Embassy of the Slovak Republic in Brazil

ORGANISATION

STATE

Brazil

CITY

Brasília

STREET

av das nacoes

ZIP

70200902

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1–20

WEB

<https://www.mzv.sk/web/brazilia>

PARTICIPANT DETAILS

NAME

Ms. Lucia Langer

POSITION

ekonomická diplomatka

ORGANISATION DETAILS

COMPANY PROFILE

základné poradenstvo o politickom, obchodno–ekonomickom a podnikateľskom prostredí v krajinách pôsobnosti a priakreditácie ZÚ SR poskytovanie základných kontaktných údajov a doplňujúcich informácií o zahraničných podnikateľských subjektoch podľa vyžiadania, pomoc pri nadväzovaní prvého obchodného kontaktu a pri vstupe a pôsobení na zahraničných trhoch vybavovanie komerčných dopytov a ponúk slovenských exportérov vyhľadávanie obchodných a investičných príležitostí pre slovenských exportérov vyhľadávanie potenciálnych investorov a pravidelný dialóg ZÚ s rozhodujúcimi investičnými partnermi v krajinách vyslania, informácie o slovenských podnikateľských subjektoch pre zahraničné firmy, o ich ponuke spolupráce, resp. produkcie, o možnostiach investičných a ďalších príležitostí v SR, výber vhodných veľtrhov a výstav v zahraničí pre účasť slovenských firiem, poradenská a organizačná podpora pri účasti na nich organizovanie podnikateľských misíí, medzivládnych a zmiešaných komisií ekonomického zamerania spolupráci s SOPK, SARIO a relevantnými ministerstvami organizovanie odborných seminárov pre exportérov v spolupráci s SOPK, SARIO, s profesijnými a záujmovými organizáciami a zväzmi podpora medzinárodnej spolupráce v oblasti vedy, výskumu a inovácií, energetickej, potravinovej bezpečnosti, v oblasti klimatických zmien, vodných zdrojov, surovinových zdrojov (identifikácia slovenských projektov, záujmov a možností a hľadanie ciest pre zapojenie do medzinárodných a regionálnych projektov)

COOPERATION PROFILE

NA

Grizzly Embassy of the Slovak Republic in Zagreb

ORGANISATION

STATE

Croatia (Hrvatska)

CITY

Zagreb

STREET

Prilaz Gjura Deželica 10

ZIP

10000

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

250+

WEB

<https://www.mzv.sk/web/zahreb>

PARTICIPANT DETAILS

NAME

Ms. Daniela Bezakova

POSITION

Counsellor

ORGANISATION DETAILS

COMPANY PROFILE

Counsellor

COOPERATION PROFILE

all types of partners

Veľvyslanectvo SR v Prahe / Embassy of the Slovak Rep. in Prague

ORGANISATION

STATE

Czech Republic

CITY

Praha

STREET

Pelléova 12

ZIP

16000

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1-20

WEB

<http://www.mzv.sk/praha>

PARTICIPANT DETAILS

NAME

Mr. Ivan Mánik

POSITION

Diplomat

ORGANISATION DETAILS

COMPANY PROFILE

Economic and Commercial Affairs

COOPERATION PROFILE

Economic and Commercial Affairs

Embassy of the Slovak Republic in Paris

ORGANISATION

STATE

France

CITY

Paris

STREET

125 Rue du Ranelagh

ZIP

75016

TYPE

Other

AREAS OF ACTIVITY

other

SIZE

1-20

WEB

<https://www.mzv.sk/web/pariz-fr>

PARTICIPANT DETAILS

NAME

Mr. Tomas Se franko

POSITION

ekonomický diplomat

ORGANISATION DETAILS

COMPANY PROFILE

Ekonomický diplomat ZÚ Paríž poskytuje informácie o možnostiach podnikania vo FR, prípadne nasmeruje firmy na tretie strany v teritóriu (agentúry pre podporu podnikania, advokátske kancelárie zamerané na komerčné právo/ pracovné právo, obchodné komory), ktoré môžu firmu oboznámiť už s konkrétnymi postupmi ako začať s ekonomickou aktivitou na území Francúzska.

COOPERATION PROFILE

Konzultovať ED ZÚ Paríž môže ktorékoľvek firma s právnou subjektivitou v SR

Embassy of the Slovak Republic in Beijing

ORGANISATION

STATE

China

CITY

Beijing

STREET

Ritan Lu., Jianguomenwai

ZIP

100600

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1–20

WEB

<https://www.mzv.sk/web/peking>

PARTICIPANT DETAILS

NAME

Ms. Martina Mihalova

POSITION

Economic Diplomat

ORGANISATION DETAILS

COMPANY PROFILE

The Slovak Embassy in Beijing offers support to the Slovak companies and institutions interested in cooperation with China, Hong Kong, Mongolia mostly in area of green technologies, R&D, logistics, hydrogen energy, science, forestry, agricultural research, innovations and other segments. The main purpose of its activities is also to increase the Slovak goods export to above mentioned countries.

COOPERATION PROFILE

The Slovak Embassy in Beijing is looking for companies and institutions interested in cooperation with China, Hong Kong, Mongolia mostly in area of green technologies, R&D, logistics, hydrogen energy, science, forestry, agricultural research, innovations and export of commodities to all mentioned countries in various field.

Embassy of the Slovak Republic in Jakarta

ORGANISATION

STATE

Indonesia

CITY

Jakarta

STREET

Jl. Mohamad Yamin

ZIP

10310

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1–20

WEB

<https://www.mzv.sk/web/jakarta>

PARTICIPANT DETAILS

NAME

Mr. Andrej Estvanik

POSITION

Economic Diplomat

ORGANISATION DETAILS

COMPANY PROFILE

Embassy

COOPERATION PROFILE

We help Slovak companies to establish business contacts in the South–East Asia Region.

Embassy of the Slovak Republic in Tel Aviv

ORGANISATION

STATE

Israel

CITY

Tel Aviv

STREET

Jabotinsky 37

ZIP

6228716

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1-20

WEB

<https://www.mzv.sk/web/telaviv/domov>

PARTICIPANT DETAILS

NAME

Mr. Oliver Buzek

POSITION

Economic Counsellor

ORGANISATION DETAILS

COMPANY PROFILE

The Embassy provides consultations, market research for Slovak companies interested in doing business in Israel, finding business partners, contacts to chambers of commerce, information on relevant fairs, business missions, etc.

COOPERATION PROFILE

-

Veľvyslanectvo SR v Ríme

ORGANISATION

STATE

Italy

CITY

Rome

STREET

Via dei Colli della Farnesina

ZIP

135

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1-20

WEB

<https://www.mzv.sk/web/rim>

PARTICIPANT DETAILS

NAME

Ms. Zuzana Lopatnikova

POSITION

economic diplomat

ORGANISATION DETAILS

COMPANY PROFILE

Veľvyslanectvo SR v Ríme – oddelenie Ekonomickej diplomacie

COOPERATION PROFILE

G2B konzultácie

Embassy of the Slovak Republic in Nur-Sultan

ORGANISATION

STATE

Kazakhstan

CITY

Nur-Sultan

STREET

Samal 12

ZIP

100000

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

250+

WEB

<http://mzv.sk/astana>

PARTICIPANT DETAILS

NAME

Mr. Jan Galoci

POSITION

Counsellor

ORGANISATION DETAILS

COMPANY PROFILE

Podpora exportu slovenskej produkcie do Kazachstanu a Kirgizska.

COOPERATION PROFILE

Ponúkame slovenským firmám proexportný servis v prípade záujmu o spoluprácu s kazašskými a kirgizskými firmami.

Embassy of the Slovak Republic in Beirut

ORGANISATION

STATE

Lebanon

CITY

Beirut

STREET

OMAR DAOUK STREET

ZIP

0

TYPE

Institution

AREAS OF ACTIVITY

energy

SIZE

1-20

WEB

<https://www.mzv.sk/web/beirut?msclkid=9b6391d3cefc11eca509d62162dff86a>

PARTICIPANT DETAILS

NAME

Ms. Katarina Zembjakova

POSITION

economic diplomat

ORGANISATION DETAILS

COMPANY PROFILE

Slovak Embassy in Lebanon accredited for Iraq, Jordan and Syria

COOPERATION PROFILE

any business partner willing to operate within the region

Embassy of the Slovak Republic in Skopje

ORGANISATION

STATE

Macedonia

CITY

Skopje

STREET

Budimpeštanska 39

ZIP

1000

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1-20

WEB

<https://www.mzv.sk/web/skopje/domov>

PARTICIPANT DETAILS

NAME

Mr. Henrik Markuš

POSITION

Ambassador

ORGANISATION DETAILS

COMPANY PROFILE

Provision of information about market, business environment and opportunities in North Macedonia.

COOPERATION PROFILE

Business subject interested in starting a business in North Macedonia.

Embassy of the Slovak Republic in Mexico

ORGANISATION

STATE

Mexico

CITY

Mexico City

STREET

Julio Verne 35

ZIP

11560

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1–20

WEB

<https://mzv.sk/web/mexico>

PARTICIPANT DETAILS

NAME

Ms. Martina Prokopová

POSITION

Zodpovedná za ekonomickú agendu

ORGANISATION DETAILS

COMPANY PROFILE

Veľvyslanectvo Slovenskej republiky v Mexiku presadzuje záujmy Slovenskej republiky v Spojených štátoch mexických, Guatemale, Salvádore, Hondurase, Belize, Nikarague, Kostarike a Paname. Zastupuje a chráni práva jej občanov, rozvíja dvojstrannú spoluprácu a súčinnosť v oblasti zahraničnej politiky, bezpečnosti, hospodárskych stykov, turizmu, kultúry, školstva, vedy, techniky, zdravotníctva a sociálnych vecí. Podporuje slovenskú krajanosť komunitu a priame kontakty medzi občanmi, nevládnymi organizáciami a profesnými zväzmi jednotlivých krajín. Poskytuje základné informácie o Slovensku a napomáha pri jeho prezentácii v krajinách akreditácie.

COOPERATION PROFILE

Spoločnosti so záujmom o vstup na mexický trh musia byť pripravené na tvrdé konkurenčné prostredie. Vzhľadom na veľkosť krajiny ako aj susedstvo a silné obchodné vzťahy Mexika s USA je mexický trh veľmi diverzifikovaný a do istej miery saturovaný – hlavne produktami z USA, do menšej miery aj produktami z EÚ. V posledných rokoch sa presadzuje Čína, ktorá je druhým obchodným partnerom Mexika (po USA, tretie miesto má EÚ). Výrobky, ktoré by sa na mexickom trhu presadili v takejto konkurencii musia mať vyššiu pridanú hodnotu. Veľvyslanectvo SR v Mexiku pripravuje na jeseň 2022 podnikateľskú misiu do Mexika v spolupráci so SARIO pre spoločnosti z leteckého sektora, ICT, zelených technológií a Smart Cities.

Hardik International

ORGANISATION

STATE

Nepal

CITY

Kathmandu

STREET

Pashupati Plaza, Gaushala

ZIP

44621

TYPE

Company

AREAS OF ACTIVITY

other

SIZE

21-100

WEB

<http://hardiknepal.com>

PARTICIPANT DETAILS

NAME

Ms. Dendi Sherpa

POSITION

Marketing Manager

ORGANISATION DETAILS

COMPANY PROFILE

Haardik International (P) Ltd. is one of the leading trading conglomerates in Nepal. It has participated in and contributed to the vibrant and developing trading sector. Haardik international now incorporates interest in import/export, automobile, energy, technology sectors and also participate in global tenders, representation of global companies, project promotion and development nationally or internationally.

COOPERATION PROFILE

looking to represent companies to participate in our government supply. Our aim to be an associate of local company from technology transfer to distribution system. We are also involved to import different types of products, services and technology.

Embassy of the Slovak Republic in Oslo

ORGANISATION

STATE

Norway

CITY

Oslo

STREET

Thomas heftyes gate 24

ZIP

244

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1–20

WEB

<https://www.mzv.sk/web/oslo>

PARTICIPANT DETAILS

NAME

Ms. Alexandra Dubas

POSITION

Economic Diplomat

ORGANISATION DETAILS

COMPANY PROFILE

Embassy of the Slovak Republic in Oslo – practical guidance and support for Slovak businesses seeking to establish business operations in Norway and Iceland.

COOPERATION PROFILE

Embassy of the Slovak Republic in Warsaw

ORGANISATION

STATE

Poland

CITY

Warszawa

STREET

Litewka 6

ZIP

00-581

TYPE

Other

AREAS OF ACTIVITY

energy

SIZE

250+

WEB

<http://www.mzv.sk/varsava>

PARTICIPANT DETAILS

NAME

Ms. Zuzana Scepanova

POSITION

ekonomický diplomat

ORGANISATION DETAILS

COMPANY PROFILE

to promote Slovak companies

COOPERATION PROFILE

energy

Embassy of the Slovak Republic in Belgrade

ORGANISATION

STATE

Serbia

CITY

Belgrade

STREET

Bulevar umetnosti 18

ZIP

110 70

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

250+

WEB

<https://www.mzv.sk/web/belehrad>

PARTICIPANT DETAILS

NAME

Mr. Boris Konček

POSITION

Third Secretary

ORGANISATION DETAILS

COMPANY PROFILE

Embassy of the Slovak Republic in Belgrade

COOPERATION PROFILE

all business fields

Embassy of the Slovak Republic in Ljubljana

ORGANISATION

STATE

Slovenia

CITY

Ljubljana

STREET

Bleiweisova cesta 4

ZIP

1000

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1-20

WEB

<http://www.mzv.ks/lublana>

PARTICIPANT DETAILS

NAME

Mr. Lukáš Kajan

POSITION

Deputy Head of Mission

ORGANISATION DETAILS

COMPANY PROFILE

economic diplomat

COOPERATION PROFILE

ready to discuss opportunities in Slovenia and Slovakia

AB Halmstads Gummifabrik

ORGANISATION

STATE

Sweden

CITY

Halmstad

STREET

Knäredsgatan 27

ZIP

30250

TYPE

Company

AREAS OF ACTIVITY

energy

SIZE

21–100

WEB

<https://www.hgf.se/>

PARTICIPANT DETAILS

NAME

Mr. Christian Kiks

POSITION

CEO

ORGANISATION DETAILS

COMPANY PROFILE

HGF is a family-owned company specialized in technical rubber moulding. With a modern machine park and committed staff we ensure deliveries of quality products to customers all over the world. Together with our customers we develop and create new and innovative solutions and products throughout various sectors. We are their extension and support them from the first idea until the finished product. Our customers value our long experience and the opportunity to develop materials that are suitable for their specific product. In our machine park we can manufacture both small and large products, which makes it easier for our customers.

COOPERATION PROFILE

We are looking for a metal part supplier in Slovakia that can produce a metal ring with a diameter of 1778mm. The ring is produced from a flat iron with dimensions: 30 x 15 x 5700mm. The producer should be able to bend and weld and thoroughly secure the quality of the tight tolerances.

Embassy of the Slovak Republic

ORGANISATION

STATE

Sweden

CITY

Stockholm

STREET

Arsenalsgatan 2

ZIP

103 88

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1-20

WEB

<https://mzv.sk/web/stokholm>

PARTICIPANT DETAILS

NAME

Ms. Katarína Hlatká

POSITION

Deputy Head of Mission/Economic and Trade Affairs

ORGANISATION DETAILS

COMPANY PROFILE

COOPERATION PROFILE

Sidcon

ORGANISATION

STATE

Ukraine

CITY

Kyiv

STREET

Peremohy Avenue 121B,

ZIP

3115

TYPE

Company

AREAS OF ACTIVITY

other

SIZE

1-20

WEB

<https://sidcon.com.ua>

PARTICIPANT DETAILS

NAME

Mr. Andrii Rudenko

POSITION

Head of information and analytical support

ORGANISATION DETAILS

COMPANY PROFILE

SIDCON INTERNATIONAL Consulting Company has been working in the field of information and analytical services since 2002 for private and public organizations (in Ukraine and other countries). We have been consulting foreign companies in their work in Ukraine for many years. Services: • Information support of foreign business in Ukraine and abroad • Analysis of business partners and competitors in Ukraine and abroad • International investigations • Development of strategy from exiting overseas markets • Search and analysis of foreign sales markets • SWOT analysis of competitors, business projects, etc. • Analytical Reviews and Forecasts, Marketing Research • Creating a competitive intelligence system • Construction of corporate security system • Security System Audit • Cyber audit • Development of Concept / Security Policy • Audit and development of personal data protection system • Development of information decision support systems • Anticorruption audit, external assessment of corruption risks

COOPERATION PROFILE

We are interested in finding companies (associations, organizations that are interested in entering the Ukrainian market (investing in the Ukrainian market)

Embassy of the Slovak Republic in London

ORGANISATION

STATE

United Kingdom

CITY

Londýn

STREET

Embassy of Slovakia, 25

ZIP

W8 4QY

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

250+

WEB

<http://www.mzv.sk/londyn>

PARTICIPANT DETAILS

NAME

Mr. Michal Horvat

POSITION

Economický diplomat

ORGANISATION DETAILS

COMPANY PROFILE

Velvyslanectvo SR v Londýne zastupuje záujmy Slovenska v UK, poskytuje služby občanom. Osobitnou súčasťou úloh velvyslanectva je podpora a propagácia vzájomného obchodu a investičných príležitostí pre potenciálnych investorov na Slovensko. Velvyslanectvo sa zasaďuje aj za rozvoj a podporu inovácií, vedy, vzdelávania, cestovného ruchu a ďalších oblastí spolupráce SR–UK.

COOPERATION PROFILE

Podpora obchodných a investičných príležitostí pre slovenské subjekty v spolupráci s partnermi v Spojenom kráľovstve

Embassy of the Slovak Republic in Tashkent

ORGANISATION

STATE

Uzbekistan

CITY

TASHKENT

STREET

Kičik Bešnjogoč

ZIP

100070

TYPE

Institution

AREAS OF ACTIVITY

other

SIZE

1–20

WEB

<https://www.mzv.sk/web/taskent>

PARTICIPANT DETAILS

NAME

Mr. Ján Bóry

POSITION

Veľvyslanec SR

ORGANISATION DETAILS

COMPANY PROFILE

Embassy of the Slovak Republic in Tashkent

COOPERATION PROFILE

Veľvyslanectvo SR v Taškente pokrýva teritóriá Uzbekistanu, Tadžikistanu a Turkménska



ADVERTISING



Československá obchodná banka (ČSOB) is one of the strongest and most important financial houses on the Slovak market. ČSOB is a universal bank and a member of the strong financial group in Slovakia, which offers clients a unique range of Professional financial and insurance services – ČSOB Financial Group.

CSOB Trade Finance is repeatedly awarded by experts from Global Finance as best Trade finance provider in Slovakia. In case of need of export-import financing, letter of credits, bank guarantees or any other needs linked to international trade please do not hesitate to contact us.

CSOB Trade Club is an international matchmaking community for entrepreneurs and gives clients access to a global network of potential trading partners. It also gives clients access to an extended library with commercial information, ranging from import and export figures, customs rules, country and sector information to market figures and logistical information. This treasure trove of information makes it much easier find and target the most promising markets.

CSOB Match´it is the first digital platform in Slovakia where buyers and sellers exchange info and embark on negotiations in total discretion.

CSOB Advisory is belongs to CSOB financial group and offers wide range of advisory services in the various areas:

- **Succession planning** - we help our clients to ensure functional succession planning by preparing a suitable asset structure and processes.
- **Protecting family assets** - we advise our clients on how to set rules for managing family assets and strategic checks as to avoid potential conflicts in decision-making over the future direction of their firms.
- **Valuation and preparation for selling a company** - we assist our clients in preparing a firm for sale so that it is more attractive for the potential investor.



GLOBAL
FINANCE



GLOBAL
FINANCE



GLOBAL
FINANCE



Československa obchodná banka (ČSOB) je jedna z najsilnejších a najdôležitejších bánk na slovenskom trhu. ČSOB je univerzálna banka a je členom silnej finančnej skupiny v rámci Slovenska, ktorá ponúka klientom unikátnu škálu finančných a poisťovacích produktov.

ČSOB Obchodné financovanie je dlhodobo oceňované zo strany odborníkov z Global Finance ako najlepší poskytovateľ služieb v rámci Slovenska. V prípade potreby exportno-importného financovania, dokumentárnych akreditívov, bankových záruk a prípadne iných potrieb súvisiacich s medzinárodným obchodom sa na nás neváhajte obrátiť.

ČSOB Trade Club je medzinárodná online platforma pre podnikateľov, ktorá poskytuje prístup do globálnej siete potenciálnych obchodných partnerov. Zároveň dáva klientom prístup k rozšírenej knižnici s komerčnými informáciami od importných a exportných údajov, colných pravidiel, štátnych a sektorových informácií. S touto databázou informácií je oveľa jednoduchšie nájsť a zamerať sa na najviac sľubné trhy.

ČSOB Match'it je unikátna webová platforma pod záštitou ČSOB, ktorá spája podniky na predaj s podnikmi a privátnymi investormi, ktorí majú záujem o kúpu spoločností.

ČSOB Advisory je spoločnosť patriaca do skupiny ČSOB, ktorá poskytuje širokú škálu poradenských služieb v nasledovných oblastiach:

- **Plánovanie nástupníctva** – pomáhame našim klientom so zaistením funkčného nástupníctva prípravou vhodnej štruktúry majetku a procesov.
- **Ochrana rodinného majetku** – radíme klientom ako nastaviť pravidlá pre manažovanie rodinných majetkov a strategických kontrol, ktoré majú predísť potencionálnemu konfliktu v rozhodnutiach ohľadom budúceho smerovania Vašej firmy.
- **Ocenenie a príprava spoločnosti na predaj** – asistujeme našim klientom v príprave spoločnosti na predaj, aby bola atraktívna pre potencionálna investora.



Slovak Matchmaking Fair



a prestigious international business event that provides participants with:

- negotiations with relevant business partners
- networking
- information on investment opportunities in Slovakia
- professional workshops and seminars
- individual consultations provided by SARIO on its services and support tools
- consultations provided by expert partners of the event on selected territories

SLOVAK MATCHMAKING FAIR 2007-2021

26

EVENTS

3 416

PARTICIPANTS

9 660

SCHEDULED B2B
MEETINGS

34

PANEL
DISCUSSIONS

24

WORKSHOPS
SEMINARS

12

TAILOR MADE
SOURCINGS

Within 15 years of its existence, the **Slovak Matchmaking Fair** has become a stable and relevant platform for Slovak and international business audiences.

The event effectively covers up-to-date industry topics and directly provides space opportunity for gaining new business contacts and contracts.



BECOME A PARTNER OF THE SLOVAK MATCHMAKING FAIR 2022

In the case of partnership, we offer interesting marketing and expert package (tailor made sourcing, workshop, product / service presentation, etc.) and other services based on an individual agreement.

IF YOU ARE INTERESTED IN PARTNERSHIP, CONTACT US AT: matchmaking@sario.sk

WE ARE LOOKING FORWARD TO SEEING YOU IN 2022!

NÁRODNÝ PROJEKT

PODPORA INTERNACIONALIZÁCIE MALÝCH A STREDNÝCH PODNIKOV

Slovenská agentúra pre rozvoj investícií a obchodu zabezpečuje podporu pri vytváraní a prehľbovaní kooperačných vzťahov pre slovenské malé a stredné podniky so zahraničnými partnermi prostredníctvom aktivít a multifunkčných nástrojov:

NÁRODNÉ STÁNKY NA ZAHRAŇIČNÝCH VEĽTRHOCH A VÝSTAVÁCH

Ponúkame priestor prezentovať sa v národných stánkoch a nadviazať kontakty s potenciálnymi zahraničnými partnermi a zákazníkmi na významných veľtrhoch a výstavách po celom svete.



PODNIKATEĽSKÉ MISIE NA SLOVENSKU A V ZAHRAŇIČÍ

Vytvárame príležitosť na nadviazanie kontaktov a rozvinutie spolupráce priamo prostredníctvom bilaterálnych rokovaní so zahraničnými partnermi na Slovensku aj v zahraničí.



SEMINÁRE EXPORTNEJ AKADÉMIE

Pomáhame zvýšiť úroveň znalostí techník a praktík v oblasti zahraničného obchodu prostredníctvom proexportne zameraných seminárov.

SOURCINGOVÉ A KOOPERAČNÉ AKTIVITY

Ponúkame príležitosť rokovať so zahraničnými spoločnosťami o možnostiach zapojenia sa do ich subdodávateľských sietí, odbytu produkcie, formovania spoločných podnikov či prezentácie voľných výrobných kapacít a obchodných príležitostí.



ROZVOJ DODÁVATEĽSKÝCH REŤAZCOV

Vytvárame systém rozvoja dodávateľských reťazcov s cieľom zvýšiť mieru vášho zapojenia do národných a nadnárodných dodávateľských sietí.



Saňte sa aj Vy súčasťou úspešných príbehov!

Viac informácií o aktivitách Národného projektu a pripravovaných podujatiach na:
www.sario.sk/NP alebo np@sario.sk

Projekt je realizovaný v rámci OP Integrovaná infraštruktúra, prioritnej osi 11, investičnej priority 3b, špecifického cieľa 11.2 zameraného na nárast internacionalizácie MSP a využívania možností jednotného trhu EÚ.

TRVANIE PROJEKTU: 2017-2023 PRIJÍMATEĽ PROJEKTU: Slovenská agentúra pre rozvoj investícií a obchodu

CIELOVÁ SKUPINA: Slovenské malé a stredné podniky so sídlom mimo Bratislavského kraja



EURÓPSKA ÚNIA
Európsky fond regionálneho rozvoja
OP Integrovaná infraštruktúra 2014 – 2020



MINISTERSTVO
HOSPODÁRSTVA
SLOVENSKEJ REPUBLIKY

SARIO
SLOVENSKÁ AGENTÚRA PRE
ROZVOJ INVESTÍCIÍ A OBCHODU





Investment Support Association

Your Support Base Since 2011

ISA represents a group of renowned companies operating and providing services for foreign investors in Slovakia. The association operates as a “think-tank” or “support base” for the needs of SARIO and its marketing and project activities at home and abroad. Directly and through its partners ISA provides financial and organizational support for the presentation of Slovakia and investment opportunities in all its regions.

- Legal | Real Estate | Enviromental | Management Advisory
- Quality Management | Development | Recruitment & HR | Project Management
- Construction | Financial | Audit & Tax | Architecture | IT & Telecom
- Design | Logistics



MEDZINÁRODNÝ STROJÁRSKY VEL'TRH

23. – 26. 5. 2023
NITRA

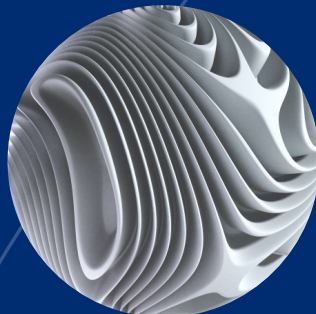
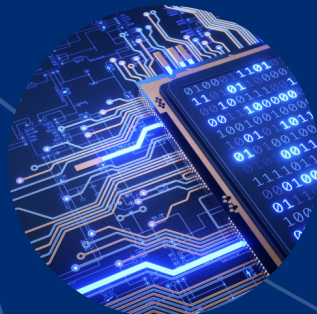


MINISTERSTVO ZAHRANIČNÝCH VECÍ A EURÓPSKÝCH ZÁLEŽITOSTÍ SR - PODNIKATEĽSKÉ CENTRUM MZVEZ SR

MZVEZ SR prostredníctvom Odboru podnikateľského centra a siete ekonomických diplomatov na 73 zastupiteľských úradoch SR v zahraničí poskytujú slovenským firmám odborné poradenstvo a pomoc pri presadzovaní sa na zahraničných trhoch.

Proexportné služby MZVEZ SR:

- ▶ vyhľadávanie kontaktov v teritóriu
- ▶ sprostredkovanie a asistancia pri B2B a B2G rokovaniach
- ▶ poskytovanie informácií o podnikateľskom prostredí a miestnych špecifikách
- ▶ asistancia pri účasti na obchodných misiách
- ▶ konzultácie a pomoc pri realizácii investičných zámerov v zahraničí
- ▶ pravidelné informácie o nových obchodných a investičných príležitostiach
- ▶ poradenstvo pri internacionalizácii spoločností
- ▶ hotline pre exportérov



ŽILINSKÁ UNIVERZITA
V ŽILINE

- TOP 3 univerzita na Slovensku
- Unikátny moderný campus jedinečný na Slovensku
- Špičkové študijné programy

- Najmodernejšie vybavenie a technológie na univerzite
- Štúdium a stáže v zahraničí
- Naši absolventi - jedni z najžiadanejších na trhu
- Motivačné štipendiá

- EKO projekty na univerzite
- Veda a výskum - naša priorita
- Najmodernejšie internáty na Slovensku
- Športové vyžitie
- Skvelý študentský život na univerzite a v Žiline

THANK YOU TO ALL OUR PARTNERS!

SLOVAK MATCHMAKING FAIR 2022, MAY 25, 2022

ORGANIZED BY



UNDER THE AUSPICES OF



GENERAL PARTNER



MAIN PARTNERS



PARTNERS



MEDIA PARTNERS



SARIO IS YOUR ONE STOP SHOP FOR INVESTMENT & TRADE IN SLOVAKIA.
TALK TO US TODAY!

SARIO | Slovak Investment and Trade Development Agency
Mlynské nivy 44/ b | 821 09 Bratislava | Slovakia
invest@sario.sk | trade@sario.sk | www.sario.sk

THANK YOU

HOPE TO SEE YOU IN AUTUMN 2022!

SARIO
SLOVAK INVESTMENT AND
TRADE DEVELOPMENT AGENCY

 20 years
of successful
stories

SLOVAK MATCHMAKING FAIR 2022